

CASE-STUDY: FROM INACTIVE TO INCOME: HOW A RIDESHARE FLEET WAS RESTORED WITH USED TRANSMISSIONS

Client Success Story – Car Motive Parts



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Client Overview

Client Name: Daniel Reyes

Business: Reyes Urban Transit Solutions

Location: Phoenix, Arizona

Fleet Focus: Rideshare and Airport Shuttle Services

Vehicles Affected: 7 mid-sized sedans, 2013-2016 models including Honda Accord, Toyota Camry, and Ford Fusion

Daniel Reyes hails from Arizona and runs business of local rideshare Vehicle Company which provides maintained cars to full-time drivers who don't want a burden of vehicle's maintenance. With over 15 vehicles in operation, Daniel's business relies heavily on uptime and reliability.





The Problem Faced by Daniel

Daniel starts noticing the pattern of the issue in the beginning of 2024. Many of his most-used rideshare vehicles start having transmission issues one-by-one, including:

- ◆ Delayed or hard shifting
- ◆ Transmission slipping in mid-drive
- ◆ Gear hunting and warning lights
- ◆ Complaints from drivers about loss of power

After diagnostic scans, 7 vehicles were flagged for imminent or complete transmission failure. A visit to multiple service centers revealed the same verdict:

New or rebuilt transmission replacement at \$3,800 per unit

With 7 cars down, Daniel was staring at over \$25,000 in repair costs, which could put his business at a standstill. Worse, each day those vehicles stayed grounded meant lost revenue from rentals and penalties from inactive driver contracts.



Challenges Faced by the Client

- ◆ Sky-high dealership quotes made full replacement unviable
- ◆ Rental losses of over \$800/day due to inactive vehicles
- ◆ Drivers switching providers due to unreliable vehicles
- ◆ Limited local inventory of rebuilt transmissions with immediate availability
- ◆ No warranty or return options from local junkyards offering used units

Daniel needed a fast, affordable, and reliable solution to get his vehicles back on the road not weeks later, but within days.



Our Solution

Used Transmission Packages from Car Motive Parts

Daniel turned to Car Motive Parts after reading reviews and talking to one of our fleet parts specialists. We provided a tailored, cost-effective recovery plan.

Here's what we delivered:



Fleet-Based Bulk Transmission Sourcing:

- 7 compatible, low-mileage used automatic transmissions for 2013-2016 Accord, Camry, and Fusion models
- Each unit was bench-tested, fluid-checked, and pressure-tested
- Included all necessary sensors and mounting brackets



Fast, Coordinated Fulfillment:

- All 7 units shipped out within 72 hours
- Packaged and labeled for direct delivery to Daniel's partner garage
- No core returns hassles or hidden charges



Protection & Support:

- 6-month limited warranty on each transmission
- VIN-matched units to ensure exact fit
- Live support to assist Daniel's installation partner with any technical needs



How Our Solution Benefited the Client

- Saved over \$14,000 compared to dealership alternatives
- Average downtime reduced to just 5 business days
- Each transmission installed and fully operational within 48 to 72 hours of arrival
- Revenue recovery began within a week



Client Testimonial



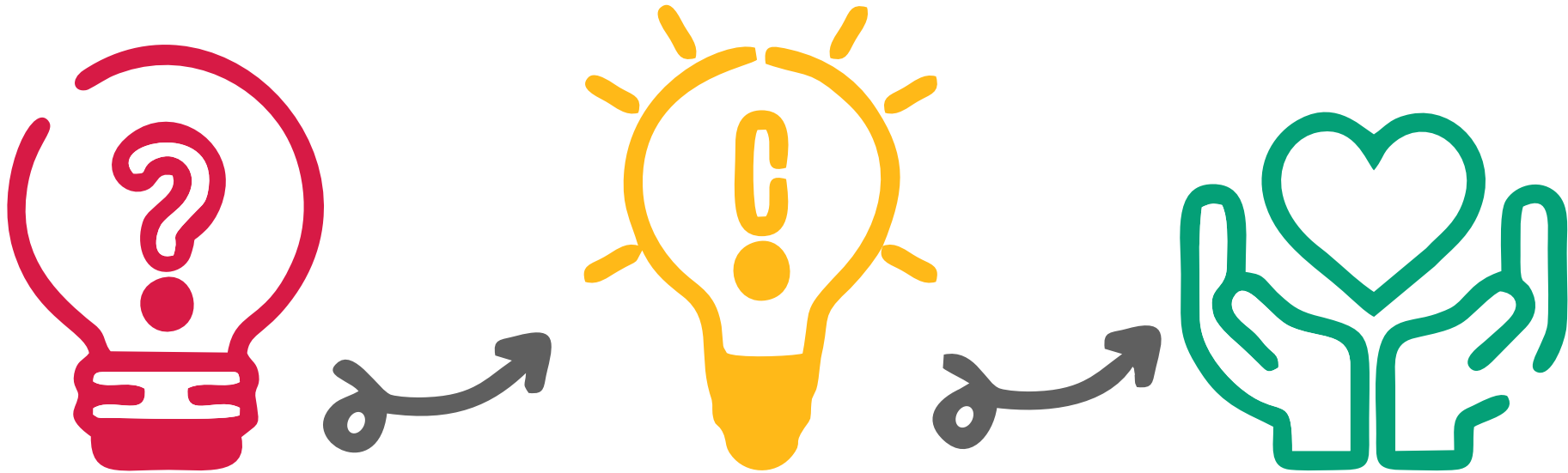
Daniel Reyes



Car Motive Parts helped us avoid a full-blown business freeze. Their team worked fast, communicated clearly, and got us quality parts that just worked. I never imagined used transmissions could be this reliable. Our drivers are happy. We're back on the road.

The Impact from Our Solution

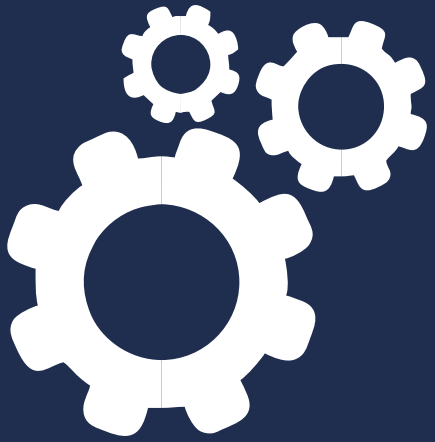
- ◆ 7 vehicles back in operation, resuming rideshare services across Phoenix
- ◆ Daily revenue loss eliminated, bringing in over \$1,000/day again
- ◆ Fleet uptime back to 95%, meeting rental commitments
- ◆ Reduced environmental impact by reusing OEM parts instead of scrapping
- ◆ Reinvested savings into vehicle detailing and maintenance upgrades



Conclusion

This case study proves how Car Motive Parts supports small fleet operators with affordable, high-quality, and ready-to-install used transmissions. Whether you're a DIY rebuilder or managing a growing fleet, we offer smart, warranty-backed solutions that keep your business and your vehicles moving forward.





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Thank You!

For Choosing Our Products



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